

## 360° Visibility

### **Past, Present, and Future Rates**

DAT iQ shows the full picture for freight rates — historical benchmarks, real-time market data, and Al-driven forecasts. It's never been easier to optimize procurement, control costs, and stay ahead of market shifts.

#### What does the full picture look like?

#### **Yesterday**

# Analyze network performance to identify business drivers and make improvements.

#### **Answer questions like:**

How did my [carriers, lanes, divisions] perform in terms of [rates, tender acceptance, spot use] compared to [history, industry, market]?

#### **Today**

Real-time transactional rating to price a specific load or shipment, or view rate trends at scale.

#### **Answer questions like:**

How much is a load from A to B with these characteristics moving on this date going to cost?

#### **Tomorrow**

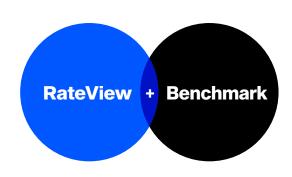
Reliable forecasting for more accurate budgeting and expectation setting

#### **Answer questions like:**

What will [spot/contract] rates on these [lanes, regions, nationally] be next [week, month, year]?

#### Where can you see it?

The iQ platform is built on \$1T in total freight transaction data—the industry's most comprehensive, diverse, and trusted source. Within this platform, shippers can access historical and real-time market rates through two key products: RateView and Benchmark.



	DATIQ Rateview	DATIQ Delicililar
What it is	A real-time freight rating tool providing transactional rate insights for quick decision-making.	A business intelligence tool with data visualizations for analysis and market benchmarking.
What it does	Shows up-to-the-minute market rates for contract and spot freight, helping shippers price competitively.	Enables executive-level and deep-dive analysis into carrier-, lane-, and load-level data to identify business drivers. Helps find optimization opportunities by comparing performance.
What it means	Shippers get reliable market insights to validate rates, negotiate confidently, and adjust quickly to market shifts.	Shippers can optimize procurement, justify rates to leadership, and improve carrier strategy with deep insights.

**DAT iO Benchmark** 

#### Combining RateView and Benchmark provides 360° rate intelligence, helping shippers:

- Validate rates in real time before negotiating contracts or booking loads.
- Contextualize carrier rates and performance to ensure cost efficiency and mitigate risk.
- Streamline the RFP process with tools that do the heavy lifting.

**DAT iO RateView** 

#### The full view: Future rates via Ratecast

#### **DAT iQ Ratecast**

What it is	A predictive rate forecasting tool that projects market shifts to provide shippers with a pulse on future rates.	
What it does	Al-powered forecast that provides accurate spot and contract rate predictions for budgeting and procurement.	
What it means	means Shippers can anticipate cost trends, align budgets, and adjust contract strategies to proactively navigate volatility.	

## Putting it all together: The ultimate business intelligence suite

RateView	Benchmark	Ratecast
Instant transactional rate visibility for day-to-day pricing.	Market comparisons and per- formance analysis for strategic planning and optimizations.	Al-powered forecasting for future-proof decision-making.

By leveraging the full rate analytics suite, shippers reduce risk, control costs, and confidently manage their transportation network in any market condition. Reach out to our team to learn how DAT iQ can transform your transportation management and procurement strategy.

Visit <u>DAT.com/shippers</u> to learn more about DAT iQ analytics solutions.